



GROUP PROFILE

2023



Net sales
CHF **2.54** billion



EBIT
CHF **216.1** million



Profit after tax
CHF **164.6** million

Franke Group at a Glance



Investments
CHF **73.0** million

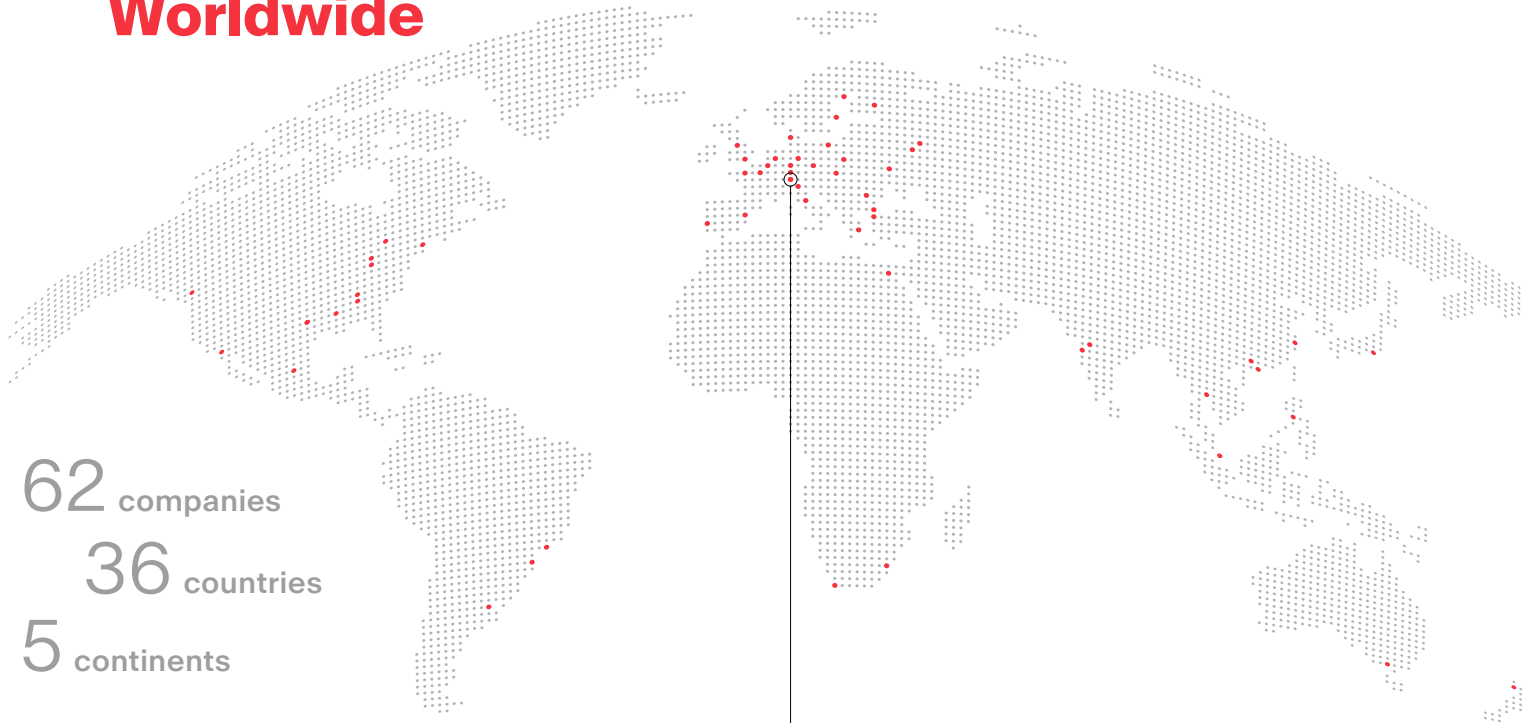


Employees
7,850



Years of experience
112

Locations Worldwide



Headcount by region



■ Europe	60.0%
■ The Americas	18.5%
■ Asia/Oceania	19.0%
■ Africa/Middle East	2.5%

Headquarters

Franke Holding AG
Franke-Strasse 2
P.O. Box
4663 Aarburg
Switzerland

Phone +41 62 787 3131
franke.com

Companies Worldwide

An overview of all addresses for Franke companies is available on the Franke Group website.



Franke Group

Franke Group is a leading global supplier of products and services for residential kitchens, the foodservice and convenience store segments, as well as the professional coffee making industry. With more than 60 companies, it is represented on five continents. Its over 8,000 employees are constantly striving to develop innovative, adaptable solutions to meet business partners' and consumers' current and future needs.

The products and services of the three divisions enable partners to keep pace with developments in a rapidly changing world. Franke combines cutting-edge technology, functional aesthetics and integrated services to deliver efficient, smart and sustainable solutions. It creates kitchen worlds and coffee making systems that fit flexibly into the living spaces of today and tomorrow.



FRANKE GROUP IN MORE DETAIL



Franke Home Solutions

Franke Home Solutions is the world's leading provider of intelligent systems and integrated solutions for residential kitchens, combining exclusive design with Swiss quality and full-potential functionality, to fulfill a better living. Recognized for its expertise and reliability, it builds successful long-term relationships with its partners, helping them enhance their business. In addition, its product range empowers all home-lovers' desires for their kitchen and home and supports them in fulfilling their evolving life ambitions. Also known as an original equipment manufacturer (OEM), it provides bespoke solutions for customers around the globe.

Systems and solutions

Franke Home Solutions is focused on providing integrated systems and solutions dedicated to the enhancement of food preparation, cooking and preservation, water and indoor air quality treatment, dishwashing and waste disposal. Its ranges include sinks, taps, hoods, ovens, hobs, refrigerators, dishwashers, accessories, food waste management systems as well as water and indoor air quality treatment products.

Divisions
Key Figures
Organization



Franke Foodservice Systems

Franke Foodservice Systems is a world-leading supplier of innovative kitchen facilities, equipment and supplies solutions that meet the diverse needs of restaurant operators and food retailers. As a full-system manufacturer, distributor and program management partner, it serves global chains in the quick-service restaurant and convenience store segments, helping customers to manage unit growth and implement upgrades to their facilities. Activities include outfitting new or renovated stores, assisting with campaigns to launch new menu items or service concepts, and swiftly delivering replacement equipment and other supplies to customers.

Systems and solutions

As a manufacturer and distributor, Franke Foodservice Systems efficiently manages a range of facility and equipment projects for its customers. As an innovator of new technologies for kitchens, it develops products to meet evolving needs in areas including dispensing, hot and cold food holding and transportation. Its solutions also comprise automation, networked operation and artificial intelligence to support the advanced use of technology by forward-looking customers.



Franke Coffee Systems

Franke Coffee Systems is a leading global provider of state-of-the-art solutions for professional coffee making. It has locations in Switzerland, Germany, the UK, Italy, China, Japan and the US, as well as a worldwide service and sales network with more than 300 partners. Together, they are committed to delivering best-in-class in-cup quality, consistency and beverage variety and to ensuring an outstanding customer experience through constant innovation.

Systems and solutions

Franke Coffee Systems' comprehensive product range includes fully automatic, semi-automatic and traditional machines, as well as equipment.

Franke Group in Figures

IN M	2022	
	CHF	Percent of net sales
Net sales	2,542.0	
EBITDA	287.6	11.3%
EBIT	216.1	8.5%
Profit after tax	164.6	6.5%
Cash flow ³	234.4	9.2%
Equity	1,242.1	
Equity ratio	59.7%	
Investments	73.0	
Average no. of employees ⁴	7,850	
Per capita sales (in 1,000)	323.8	
Number of Group companies	62	

2021		2020		2019	
CHF	Percent of net sales	CHF	Percent of net sales	CHF	Percent of net sales
2,557.0		2,177.6		2,423.1	
271.5	10.6%	228.6	10.5%	231.2	9.5%
169.8	6.6%	79.1 ¹	3.6%	133.8	5.5%
109.1 ²	4.3%	54.9 ¹	2.5%	103.3	4.3%
188.7	7.4%	179.9	8.3%	198.3	8.2%
1,203.4		1,093.7		1,148.0	
55.0%		51.8%		51.9%	
54.0		57.8		98.0	
8,130		8,524		9,161	
314.5		255.5		264.5	
63		72		72	

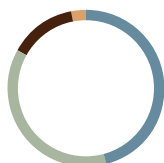
1 Including one-time impairment charges of CHF 37.0 m

2 Including one-time deconsolidation impact of CHF 20.4 m

3 Net profit plus depreciation, amortization and impairment

4 Without apprentices

Net sales by region



IN %	2022	2021
Europe	46.1	49.7
The Americas	37.1	35.6
Asia/Oceania	13.9	12.4
Africa/Middle East	2.9	2.3

Net sales by division



IN CHF M	2022	2021
Franke Home Solutions ¹	1,090	1,118
Franke Foodservice Systems	1,119	1,077
Franke Water Systems	0	95
Franke Coffee Systems	347	302
Corporate/Consolidation	-14	-35
Total	2,542	2,557

1 As of January 1, 2021, the two divisions Franke Kitchen Systems and Faber Hoods & Cooking Systems merged into the new division Franke Home Solutions.

Organization

Franke Holding AG

Board of Directors

Alexander Pieper, Chairman
Patrick Naef
Michael Pieper
Dr. Michael Reinhard
Tanja Vainio

Management Board

President/CEO
Patrik Wohlhauser

Group Functions

Finance

Jürg Fischer

Human Resources

Beat Sigrist

Operations

Gianluca Mapelli

Information Services

Markus Bierl

Divisions

Franke Home Solutions

Barbara Borra

Franke Foodservice Systems

Peter Revesz

Franke Coffee Systems

Marco Zancolò